

Further contract win for Menzies Distribution as COMAG deal is struck

Menzies Distribution, the newspaper and magazine wholesaling division of John Menzies plc, is today pleased to confirm that it has successfully renegotiated contract terms with COMAG, one of the UK's largest magazine distributors – a move which will add even more value to the business.

The new agreement, which will start in December 2010, will see Menzies Distribution substantially grow their share of COMAG titles by distributing them in 7 major new territories – and providing the business as a whole with a platform for even bigger successes and future profitability.

Ellis Watson, Managing Director said,

“This is fantastic news for Menzies Distribution. COMAG's portfolio is one of the largest and most diverse in the country – I'm delighted that they believe we are the right company to handle such a significant part of it. I look forward to meeting and exceeding their expectations – both in our existing territories and those which they have newly awarded to us.

It's extremely exciting to see our recent positive contract momentum is still building – I'm confident that, in the near future, we can follow this announcement with more. The good news continues for everyone connected with Menzies Distribution.”

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